

Message Text

UNCLASSIFIED

PAGE 01 QUITO 02436 172333Z
ACTION ARA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----172335Z 117034 /61

R 152238Z APR 77
FM AMEMBASSY QUITO
TO USDOC WASHDC
INFO SECSTATE WASHDC 3927
AMCONSUL GUAYAQUIL

UNCLAS QUITO 2436

E.O. 11652: N/A
TAGS: BENC, EC
SUBJECT: MAJOR PROJECT - COTOPAXI CEMENT

REF: STATE 083179

1. COMATT SPOKE WITH LIC. TERAN VAREA ON APRIL 15 AS
SUGGESTED IN REFTEL.

2. LIC. TERAN STATED THAT THE ENGINEERING-CONSTRUCTION
CONTRACT HAD ALMOST BEEN DECIDED IN FAVOR OF CRESCENT
ENGINEERING AT A BOARD OF DIRECTORS MEETING AT THE END OF
MARCH. THE DIRECTORS, HOWEVER, WERE UPSET BY ACCUSATIONS
MADE AGAINST CRESCENT BY AN ING. MONTALVO, WHO HAD BEEN
REPRESENTING THE FIRM HERE BUT WHO IS APPARENTLY NO LONGER
IN ITS EMPLOY.

3. AS A RESULT OF THIS, THE BOARD OF DIRECTORS DECIDED
TO EXTEND UNTIL APRIL 30 THE BID DEADLINE IN THE HOPE THAT
OTHER FIRMS WOULD COME FORTH WITH PROPOSALS.

4. TERAN SAID THAT CRESCENT IS NOT REPEAT NOT
OUT OF THE RUNNING NOW, BUT THAT THE BOARD WISHES TO
CONSIDER ADDITIONAL PROPOSALS. IN THIS CONNECTION,
TERAN MENTIONED THREE U.S. FIRMS, LONE STAR, FULLER,
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AND MORGAN GRENFELL, WHICH, DIRECTLY OR INDIRECTLY,
HAVE EXPRESSED INTEREST IN THE PROJECT. TERAN REQUESTED
EMBASSY ASSISTANCE IN INFORMING THESE FIRMS OF THE APRIL
30 DEADLINE AND ENCOURAGING THEM TO MAKE A PROPOSAL.
EMBASSY REQUESTS THAT COMMERCE/MEPD TAKE APPROPRIATE
ACTIONS IN THIS REGARD.
BLOOMFIELD

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977QUITO02436
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770133-0679
Format: TEL
From: QUITO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770452/aaaabtdn.tel
Line Count: 62
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 28e398a4-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 83179
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 30-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2793310
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT - COTOPAXI CEMENT
TAGS: BENC, EC
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/28e398a4-c288-dd11-92da-001cc4696bcc
Review Markings:
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